**EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETETIVE BIDDING (ICB) BASIS FOR SUPPLY OF GAS ENGINE DRIVEN MULTISTAGE CENTRIFUGAL PUMP AT CB/OS-2 BLOCK**

Cairn Oil & Gas, Vedanta Limited, (“VL”), is the Operator of CB/OS-2 block on behalf of itself and its joint venture partners ONGC Limited and Tata Petrodyne Limited. The CB/OS-2 Block is located on the south west coast in the state of Gujarat, India.

VL on behalf of the JV partners invites reputed Vendors (both Indian and International) to express their interest to participate in International Competitive Bidding Process (“ICB”) with capabilities to design, manufacture and supply gas/diesel engine driven multistage gas compressor/ multistage centrifugal pump.

To sustain current production, company intends to **provide artificial lift facility on the** **existing offshore platform**. As part of this augmentation, engine driven pumping skid to be supplied.

Scope under this supply shall include design, detail engineering, procurement, manufacturing, assembly, integration, testing, supervision & support service during installation, field testing and commissioning of pump skid for artificial lift requirement, in compliance to applicable local statutory regulations & applicable industry standards such as API, OISD etc.

**Only those Supplier/Packager of skid who possess substantial and proven track records of supplying such equipment in Oil & Gas / Refinery / Fertilizer Industry and meeting the “Specific Pre-Qualification Criteria” defined below shall respond to this EOI.**

**TECHNICAL PRE-QUALIFICATION CRITERIA**

The Supplier/Packager or Leader of Consortium in the last 10 years should have successfully supplied at least one Skid mounted Natural Gas/Diesel Engine Driven (minimum 400 kW engine capacity) Multistage Gas Compressor/Multistage Centrifugal Pump with required auxiliaries as per applicable industry standards such as API, OISD etc.

The 10 years’ time period mentioned above shall be reckoned from the date of issue of this EOI.

**FINANCIAL PRE-QUALIFICATION CRITERIA**

**Parameters to be considered for Pre-Qualification**

* Turnover of the Supplier in each of the immediately preceding two financial years should be equal to or more than the estimated average annual Contract value.
* Positive Net worth in each of the immediately preceding two financial years.
* Liquidity ratio in each of the two preceding financial years shall not be less than 1.

**Vendors are requested to submit the following pre-qualification documents as a minimum:**

* Supplier’s history / profile.
* Details of similar supply in last 10 years with details of name of the Client, Client references along with contact details, Contractual Duration for each client with schedule - start and end dates, Performance records (design vs actual).
* Suppliers shall submit PO copy of similar project executed in past.
* Organization Details including detailed information of organization structure, list of key manpower, equipment resource capabilities, factory setup, service centres, capabilities of conducting testing.
* Supplier established HSE Management System inclusive but not limited to HSE Policy, HSE Manuals and Procedures, HSE Objectives, HSE organogram.
* LTI statistics for past 3 years
* Valid and Latest Safety, Environment and Occupational Health certifications (ISO, OSHAS, API or Equivalent etc.)
* Vendor’s established accredited QMS system: Certificate, QMS Manual, QA/QC Policy, Plan and Procedures.
* Valid ISO 9001:2015 or Equivalent certificate for the intended scope.
* Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest

Also, note -

* Standalone financials of the bidding entity will only be considered, Where the bidding entity is unable to meet the financial evaluation criteria, Parent/ Holding co. audited financials can be considered, subject to:
1. Submission of financial guarantee in the form of 10% Bank Guarantee of Contract value, as per the format enclosed.

(ii) Commitment letter from Parent/ Holding Co. to provide financial support to the bidding entity, as per the format enclosed.

* In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual Consortium partners in the ratio of work being performed unless the Leader takes responsibility of the complete consortium in which case, Leader can submit PBG for required value.
* In case of multiple related bidding entities for a particular tender, only one bidding entity as confirmed by the multiple bidders will be considered.
* Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
* Latest audited financial statement should not be older than 12 months on the date of EOI.
* In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
* All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested Vendors should evince interest to participate in the Expression of Interest by clicking on the “**Evince Interest**” link for the corresponding EOI listing on the Cairn website i.e. [**http://www.cairnindia.com**](http://www.cairnindia.com) and submit their contact details online. Further to this, interested Vendors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The Vendors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.